FORM 4

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

OMB APPROVAL

| OMB Number: 3235-0287 | | | | | | | | | |
|--------------------------|-------|--|--|--|--|--|--|--|--|
| Estimated average burden | | | | | | | | | |
| hours per response | : 0.5 | | | | | | | | |

| Check this box if no longer subject b Section 16. Form 4 or Form 5 bligations may continue. See istruction 1(b). |
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STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

| 1. Name and Add | | g Person [*] | 2. Issuer Name and Ticker or Trading Symbol CarGurus, Inc. [CARG] | | 5. Relationship of Reporting Person(s) to Issuer (Check all applicable) | | | | | |
|--|--|-----------------------|---|------------------|---|--------|-----------------------|--|--|--|
| Steinert Langley | | | | X | Director | Χ | 10% Owner | | | |
| (Last) (First) (Middle) 2 CANAL PARK, 4TH FLOOR | | (Middle) | 3. Date of Earliest Transaction (Month/Day/Year) | - x | Officer (give title below) | | Other (specify below) | | | |
| | | OR | 09/03/2020 | | CEO and Chairman | | | | | |
| (Street) | | | 4. If Amendment, Date of Original Filed (Month/Day/Year) | 6. Indi Line) | vidual or Joint/Group | Filing | (Check Applicable | | | |
| CAMBRIDGE | E MA | 02141 | | X | Form filed by One | Repo | rting Person | | | |
| (City) | (State) | (Zip) | — | | Form filed by Mor Person | e than | One Reporting | | | |
| | Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned | | | | | | | | | |

| 1. Title of Security (Instr. 3) | r (Instr. 3) 2. Transaction Date (Month/Day/Year) 2A. Deemed 3. 4. Securities Acquired Execution Date, if any (Month/Day/Year) 8. 4. Securities Acquired Disposed Of (D) (Instr. 8) | | | | | 5. Amount of Securities Beneficially Owned Following | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Indirect Beneficial Ownership | | |
|---------------------------------|--|--|-------------------------|--------|---------------|---|---|---|------------|--------------------------------|
| | Code | | v | Amount | (A) or (D) | Price | Reported Transaction(s) (Instr. 3 and 4) | | (Instr. 4) | |
| Class A Common Stock | 09/03/2020 | | S ⁽¹⁾ | | 12,006 | D | \$23.88 ⁽²⁾ | 1,201,233 | D | |
| Class A Common Stock | 09/03/2020 | | S ⁽³⁾ | | 987 | D | \$23.88 ⁽²⁾ | 129,922 | Ι | See Footnote ⁽⁴⁾ |
| Class A Common Stock | 09/04/2020 | | S ⁽¹⁾ | | 11,636 | D | \$23.16 ⁽⁵⁾ | 1,189,597 | D | |
| Class A Common Stock | 09/04/2020 | | S ⁽¹⁾ | | 370 | D | \$23.94(6) | 1,189,227 | D | |
| Class A Common Stock | 09/04/2020 | | S ⁽³⁾ | | 957 | D | \$23.16 ⁽⁵⁾ | 128,965 | I | See Footnote ⁽⁴⁾ |
| Class A Common Stock | 09/04/2020 | | S ⁽³⁾ | | 30 | D | \$23.94(6) | 128,935 | Ι | See Footnote ⁽⁴⁾ |

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

| | | | (0) 1 | • | • | | | | | | | , | | | |
|---|---|--|---|------------------------------|---|--|---|---------------------|--------------------|---|---|--|-------|--|--|
| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transa Code (8) | | of Deriv Secu Acqu (A) o Dispo of (D (Instr | of Expiration Date Derivative (Month/Day/Year) Securities Acquired (A) or | | Deriv | unt of rities rlying ative rity (Instr. | 8. Price of Derivative Security (Instr. 5) | 9. Number of derivative Securities Beneficially Owned Following Reported Transaction(s) (Instr. 4) | Form: | 11. Nature of Indirect Beneficial Ownership (Instr. 4) | |
| | | | | Code | v | (A) | (D) | Date Exercisable | Expiration Date | Title | Amount or Number of Shares | | | | |

Explanation of Responses:

1. This sale was effected pursuant to a Rule 10b5-1 trading plan adopted by the Reporting Person.

2. The reported price in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$23.53 to \$24.47 per share, inclusive. Information regarding the number of shares sold at each separate price will be made available from the Reporting Person upon request by the staff of the Securities and Exchange Commission, the Issuer or any security holder of the Issuer.

3. This sale was effected pursuant to a Rule 10b5-1 trading plan adopted by The Langley Steinert Irrevocable Family Trust dated June 21, 2004.

4. These shares are owned directly by The Langley Steinert Irrevocable Family Trust dated June 21, 2004, of which the Reporting Person's children are the beneficiaries. The Reporting Person may be deemed to have indirect ownership over such shares, but expressly disclaims beneficial ownership of such shares.

5. The reported price in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$22.66 to \$23.65 per share, inclusive. Information regarding the number of shares sold at each separate price will be made available from the Reporting Person upon request by the staff of the Securities and Exchange Commission, the Issuer or any security holder of the Issuer.

6. The reported price in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$23.66 to \$23.98 per share, inclusive. Information regarding the number of shares sold at each separate price will be made available from the Reporting Person upon request by the staff of the Securities and Exchange Commission, the Issuer or any security holder of the Issuer.

/s/ Kathleen Patton, as attorney-in-fact

09/08/2020

** Signature of Reporting Person Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

 * If the form is filed by more than one reporting person, see Instruction 4 (b)(v).

** Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.