FORM 4

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UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

OMB APPROVAL

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ot	Initial for Form 5 struction 1(b).	Filed pursuant to Section 16(a) of the or Section 30(h) of the Invest	
	lame and Address of Reporting Person [*] einert <u>Langley</u>	2. Issuer Name and Ticker of <u>CarGurus, Inc.</u> [CA	

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

urities Exchange Act of 1934 Company Act of 1940

1. Name and Addre			2. Issuer Name and T CarGurus, Inc.			• •		5. Relationship of Reporting Person(s) to Issuer (Check all applicable)						
<u>Steinert Lang</u>	<u>giey</u>			,,					2	C Director	X 100	% Owner		
(Last) 2 CANAL PAR	(First) K, 4TH FL((Middl DOR	C)	3. Date of Earliest Tra 08/03/2020	ansactic	on (Mo	nth/Day/Year))	2	X Officer (give title Other (speci below) below) CEO and Chairman				
(Street)		4. If Amendment, Dat	e of Ori	ginal I	=iled (Month/D		6. Individual or Joint/Group Filing (Check Applicable Line)							
CAMBRIDGE	1						2	Form filed by C	one Reporting I	Person				
(City)	(State)	(Zip)							Form filed by More than One Repor Person					
		Table I - I	Non-Derivati	ve Securities A	cquir	ed, C) Disposed o	of, or E	Beneficial	ly Owned				
1. Title of Security (Instr. 3) Date (Month/Day/Y				r) 2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transa Code 8)		4. Securities Disposed Of			5. Amount of Securities Beneficially Owned Following Reported	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)		
					Code	v	Amount	(A) or (D)	Price	Transaction(s) (Instr. 3 and 4)		(1150.4)		
Class A Common Stock			08/03/2020		S ⁽¹⁾		22,624	D	\$29.79 ⁽²⁾	685,820	D			
Class A Common Stock 08/			08/03/2020		S ⁽¹⁾		1,386	D	\$30.21 ⁽³⁾	684,434	D			
												See		

								ļ		
Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned										
	(ea nuts	calls warrant	s onti	inne	convertil	nle se	curities)			

s(4)

s⁽⁴⁾

S⁽¹⁾

s⁽⁴⁾

1,861

114

24,010

1,975

	(e.g., puts, cans, warrants, options, convertible securities)													
version xercise e of vative	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transaction Code (Instr. 8)	5. Number of Derivative Securities Acquired	6. Date Exercisable and Expiration Date (Month/Day/Year)	7. Title and Amount of Securities Underlying Derivative	8. Price of Derivative Security (Instr. 5)	9. Number of derivative Securities Beneficially Owned	10. Ownership Form: Direct (D) or Indirect					

Derivative Security (Instr. 3)	Conversion or Exercise Price of Derivative Security	Date (Month/Day/Year)	Execution Date, if any (Month/Day/Year)	Code (Instr. 8)				Expiration Date (Month/Day/Year)		Amount of Securities Underlying Derivative Security (Instr. 3 and 4)		Derivative Security (Instr. 5)	derivative Securities Beneficially Owned Following Reported Transaction(s) (Instr. 4)	Form: Direct (D)	of Indirect Beneficial Ownership (Instr. 4)
				Code	v	(A)	(D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares				

Explanation of Responses:

Class A Common Stock

Class A Common Stock

Class A Common Stock

Class A Common Stock

1. Title of 2.

1. This sale was effected pursuant to a Rule 10b5-1 trading plan adopted by the Reporting Person.

2. The reported price in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$29.17 to \$30.16 per share, inclusive. Information regarding the number of shares sold at each separate price will be made available from the Reporting Person upon request by the staff of the Securities and Exchange Commission, the Issuer or any security holder of the Issuer.

3. The reported price in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$30.17 to \$30.29 per share, inclusive. Information regarding the number of shares sold at each separate price will be made available from the Reporting Person upon request by the staff of the Securities and Exchange Commission, the Issuer or any security holder of the Issuer

4. This sale was effected pursuant to a Rule 10b5-1 trading plan adopted by The Langley Steinert Irrevocable Family Trust dated June 21, 2004.

08/03/2020

08/03/2020

08/04/2020

08/04/2020

5. These shares are owned directly by The Langley Steinert Irrevocable Family Trust dated June 21, 2004, of which the Reporting Person's children are the beneficiaries. The Reporting Person may be deemed to have indirect ownership over such shares, but expressly disclaims beneficial ownership of such shares.

6. The reported price in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$29.72 to \$30.46 per share, inclusive. Information regarding the number of shares sold at each separate price will be made available from the Reporting Person upon request by the staff of the Securities and Exchange Commission, the Issuer or any security holder of the Issuer.

/s/ Kathleen Patton, as attorney-in-fact

08/05/2020

** Signature of Reporting Person Date

\$29.79⁽²⁾

\$30.21⁽³⁾

\$30.21(6)

\$30.21(6)

161,442

161,328

660,424

159,353

T

T

D

I

Footnote⁽⁵⁾

Footnote⁽⁵⁾

Footnote⁽⁵⁾

11. Nature

See

See

D

D

D

D

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

* If the form is filed by more than one reporting person, see Instruction 4 (b)(v).

** Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.